

“Leaders need to Continually learn. Maximize Your Potential.”



Lean Six Sigma Certification Benefits

Every business and every person uses processes to get work done it matters not if it is a Service business or manufacturing...there are processes within all departments in all companies. Every process has variation. Variation causes inconsistencies in; 1. Increased time 2. Increased resources 3. Increased employee frustration 4. Increased costs 5. Decreased profits 6. Decreased Customer satisfaction.

Lean Six Sigma are integrated, disciplines, and proven approaches for improving business performance. Rather than using theories or hunches to improve a process, Six Sigma relies on management methodology, which is driven by data. Six Sigma focuses on projects that will produce measurable business results. For example, GE Capital saved \$2 Billion in 1999 by utilizing Six Sigma. Lean focuses on eliminating waste, time, costs and non value-added process steps. Business Leaders, who lead need to understand the basics of this foundation course.

Very few executives reach their full performance potential, without continual learning and coaching. This is not because they lack technical capability or business acumen, it is because the world is constantly changing and it is necessary to continually improve skill sets and knowledge.

Helping good leaders become better is the most valuable investment a business leader can make in themselves and their team. Knowledge is power. Using knowledge to increase your personal power and effectiveness is the key to success.

We have identified three areas to continually develop to stay competitive, especially today. Below is a partial listing;

DELIVER BUSINESS RESULTS

- Business ‘Next Generation’ Coaching
- Traditional and Lean Six Sigma Certifications
 - White Belt
 - Green Belt
 - Brown Belt
 - Workout/Kiazen
 - Black Belt
 - 5S Certification
 - Master Black Belt
- Leading Organization Transitions
- Change Management Certification
- Assessments (Organization, team and individuals)

LEAD YOUR ORGANIZATION

- Strategic Planning
- Leading Organization Transitions
- Re-engineering
- Talent Management and Development
- Succession Planning
- Topgrading ‘hire, coach and retain, “A” Players

PERSONAL DEVELOPMENT

- Project Management Certification
- Coaching (executives, teams and individuals)
- Conflict Management
- Meeting Management
- Advanced Presentation Skills Certification
- Sales Training
- Communication Skills
- Facilitation Certification
- Quantum Problem Solving
- Train-the-Trainer
- Understanding and reading body language
- Effective Listening, ...and More....

“Beat the Competition Get Industry Certifications.”



White Belt Certification

WHAT IS IT:

A one day simulation designed to help participants understand how to make better business decisions; improve business results, improve customer satisfaction, improve process efficiency and how they all relate to the bottom line. Participants will learn about balanced score card metrics. They will make business decisions as part of the simulation and see the impact on customer satisfaction, the business process and the company's profits.

WHAT WILL I RECEIVE:

You will learn more in 1 Day than Green Belts do in 1 month. You will understand the operational and financial improvements that can be made from a logical, disciplined approach to business problem solving.

COURSE DESCRIPTION

Participants in this fun and experiential simulation learn the skills necessary to apply Lean and six sigma problem solving and process efficiency concepts. Each participant is assigned a job function and is an integral part of improving process, gaining customer satisfaction and profitability.

GE Chairman, Jack Welch, said Six Sigma saved his company as much as \$12 billion over five years and added \$1 to its earnings per share.

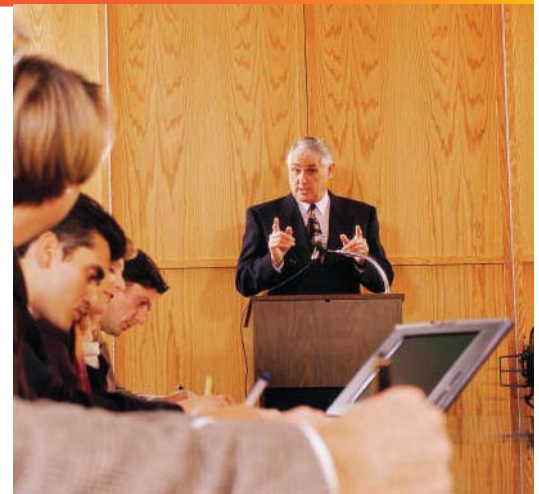
The Simulation is designed to achieve break through thinking with everyone - from senior executives to salespeople to support staff to the service professionals who deal directly with customers.

White Belt Agenda

- Lean is a renowned methodology that eliminates all categories of waste to help maximize efficiencies.
- Lean Six Sigma logic is used as a frame work to improve cycle time and process management which helps participants make better business decisions.
- Learn the impact of real-world process to the bottom-line and on customers and employees satisfaction.
- Understand balanced scorecards and business metrics.
- Participants are introduced to active listening and questioning techniques to increase an understanding of customer needs.
- Learn how Lean will help delight your customers with speed and quality, improve your processes, and the value of data and fact based decision making.
- Learn how to take value stream mapping to the 5th level and understand the language of process improvement, Lean and Six Sigma.
- You will have a working knowledge of the tools of process improvement/ Six Sigma and how to apply them see how to remove non-value-added activities.

Executive Seminars

“You Don’t Have To Be a Mechanic To Drive A Car.”



What is Brown Belt Certification.

WHAT IS IT

A one day hands-on advanced business certification of experiential learning on Lean and Six Sigma implementation. You will receive the tools and templates to successfully implement any business initiative, including lean Six Sigma. You will learn where and how you can decrease costs, and increase customer satisfaction and profits. Bottom line, this certification offers fast... dramatic... understanding how to increase your success and show the ROI.

You do not have to be a mechanic to drive a car, but you do need to know a few key critical components to successfully implement Lean or Six Sigma or work for a company where these methodologies have been implemented.

WHAT WILL I RECEIVE

Upon completion of the Brown Belt Certification you will have a foundation and understanding of Lean and Six Sigma and the tools, templates and understand what senior leaders need to do and how to do it when working for a company that currently has Lean Six Sigma or if you need to implement it. .

COURSE DESCRIPTION

The Senior management’s key to success in every company is to understand how to take the business strategy and align business systems and people systems to attain the business goals. You will learn how to clarify the business strategy, identify the right business projects, select the high potential projects, the basics of lean and six sigma as well as other business tools and templates designed to increase profits and productivity up to 40%. Resulting in: Significant added value to customers, Top and bottom-line growth, Increased intellectual capital from projects, Involvement and excitement throughout the workforce, Continuous improvement becomes

What you will Learn

- How to prioritize critical business initiatives and how to link to business strategy
- The step by step processes to ensure cross functional buy-in by all employees.
- The basics of Lean Six Sigma and the DMAIC methodology.
- How to identify, scope and define Six Sigma projects.
- The roles, responsibilities and requirements for each member of the Six Sigma community.
- How to influence culture change and increase productivity up to 40%.
- What it takes to establish the organization infrastructure for Six Sigma success.
- The 20 questions ensuring project definition based on root cause.
- Completing an ROI (return on investment) on a project or business initiative.
- Balanced Scorecard measurement/metrics and their value to decision making.
- Lean Six Sigma basics, a logical framework. Learn how to get the information you need to be successful and get results.
- Value-stream mapping to the 5th power.
- Show how your job helps attain strategic priorities to show the value you bring to the company.